



Success Brief in Utilities

Atco Gas Edmonton, Alberta

From concept to completion, Business Interiorssm by Staples makes it easy to bring your workspace to life. From individual workstations and receptions areas to complete furniture solutions for multiple locations, your dedicated Account Manager will manage every detail from on-site assessment, design services, product selection to delivery and installation.

Here's an example of how we went above and beyond for one company's office furniture solution.

Executive Summary

- A Business Interiorssm by Staples, customer since 2003, Atco Gas asked for a new look for their North Edmonton Operations Center (NEOC).
- The furniture installation included private offices, meter reading stations for their customer service men and women, clerical stations, storage and boardrooms.
- Plus, the new installation established design, product and installation standards for 62 district offices throughout the province of Alberta.

Atco Gas is an Alberta-based, province-wide natural gas distribution company, serving over one million customers in nearly 300 Alberta communities. Headquartered in North Edmonton with 62 district offices across the province, the company has 2,250 employees.

“Our Furniture Manager, Judy Dietz, was there when I needed her – supplying solutions and answering questions. And the service didn’t stop just because the project was complete. I can always count on her.”

BRENDA LERCH
Senior Administrative Coordinator
Atco Gas



A winning combination.

Atco Gas + Business Interiorssm

“This was a complete furniture solution for Atco Gas in Edmonton, but it was more than that. The project set the standard for multiple locations.”

JUDY DIETZ
Furniture Sales Manager
Business Interiorssm by Staples,
Alberta Division

The Challenge

When Atco Gas moved from an older Edmonton office to their new North Edmonton Operations Center (NEOC), they looked to Business Interiorssm, for total project management. The newly designed space would feature a mix of private offices, meter reader and clerical stations plus storage and boardrooms for 60 full-time and 60 part-time employees. What's more, the new workplace would establish design, product selection and installation standards for the client's 62 offices throughout the province of Alberta.

With 6000 employees province wide, the client needed a highly functional and aesthetically pleasing paneled workstation solution with tons of storage and a small footprint.

The Solution

In mid-December of 2009, Business Interiorssm, installed an Allsteel, Terrace DNATM frame-and-tile solution. Lower panel heights let in more light. And with lots of storage space, work surfaces are left open for work. Atco Gas has a highly functional and flexible office in a more compact footprint.

The Results

Today the new workplace is performing beyond expectations. Not only is the new space more spacious and light, it's filled with workstations and private office furniture that can be easily replicated in the company's other offices. And that saves Atco Gas time and money.

Our Commitment

At Business Interiorssm by Staples we know your time is precious. That's why our account teams are there every step of the way, providing total project management from individual work stations to complete furniture solutions for multiple locations. We think of everything so you don't have to. It's this approach that ensures seamless execution at every stage as well as a workplace you'll value for years to come.

Business Interiorssm by Staples provides:

- Space planning
- On-site Consultation
- Installation Services
- Project Management
- Product Solutions
- Assets Management

To find out how to make furniture purchasing a part of your program, call your Business Interiorssm representative, visit bistaples.ca or call 1.877.272.2121 today!



www.bistaples.ca or call **1.877.272.2121**